

# IT ENABLED SERVICES

400 OF THE FORTUNE 500 COMPANIES  
NOW HAVE BACK OFFICE OPERATIONS IN INDIA

US\$ 12 BILLION TURNOVER IN 2005-06

CAGR OF 35% (2004-06)

US\$ 6.3 BILLION WORTH OF EXPORTS

CAGR OF 37% (2004-06)

INDIA HAS 28% OF THE TOTAL SUITABLE TALENT  
POOL AVAILABLE ACROSS ALL OFFSHORE  
DESTINATIONS AND OUTPACES THE NEXT  
CLOSEST DESTINATION BY A FACTOR OF 2.5

A MCKINSEY & CO REPORT HAS FORECAST  
THAT INDIA'S ITeS INDUSTRY WILL SWELL  
5 FOLD TO US\$ 57 billion BY 2008,  
EMPLOYING 4 million PEOPLE AND  
ACCOUNTING FOR 7% OF INDIA'S GDP





According to Accenture, India already enjoys a 75% share of worldwide global sourcing IT services exports

GE saved US\$ 4.8 billion 12 years by setting up back office operations in India!

33 new Private Equity deals worth over US\$ 440 million were made in the Indian BPO space in 2005-06

One of the pioneers of the ITeS industry in India, Genpact now employs 25000 people and has offices in 6 Indian cities and China, Hungary, Romania, Poland, Mexico, the Philippines and the United States.

Tata Consultancy Services and Microsoft together launched an IT sourcing company in China in June 2005

Nasscom, India's premier IT industry association has launched the National Skills Registry and National Assessment of Competence programmes to help train personnel and also check attrition.

*“India is clearly one of the most exciting growth markets today...”*

*We want to leverage the breadth and diversity of what GE has to offer to make a compelling ‘One GE’ proposition...”*

**Scott R Bayman**

President and CEO, GE India

Success Story  
**HCL Technologies**



With Offices in the UK, Germany, Belgium, The Netherlands, Sweden, Italy, France and Northern Ireland, HCL Technologies earns over 25% of its revenues from Europe.

The company runs Northern Ireland's largest BPO delivery operations and is ranked among the country's top ten private sector employers.

